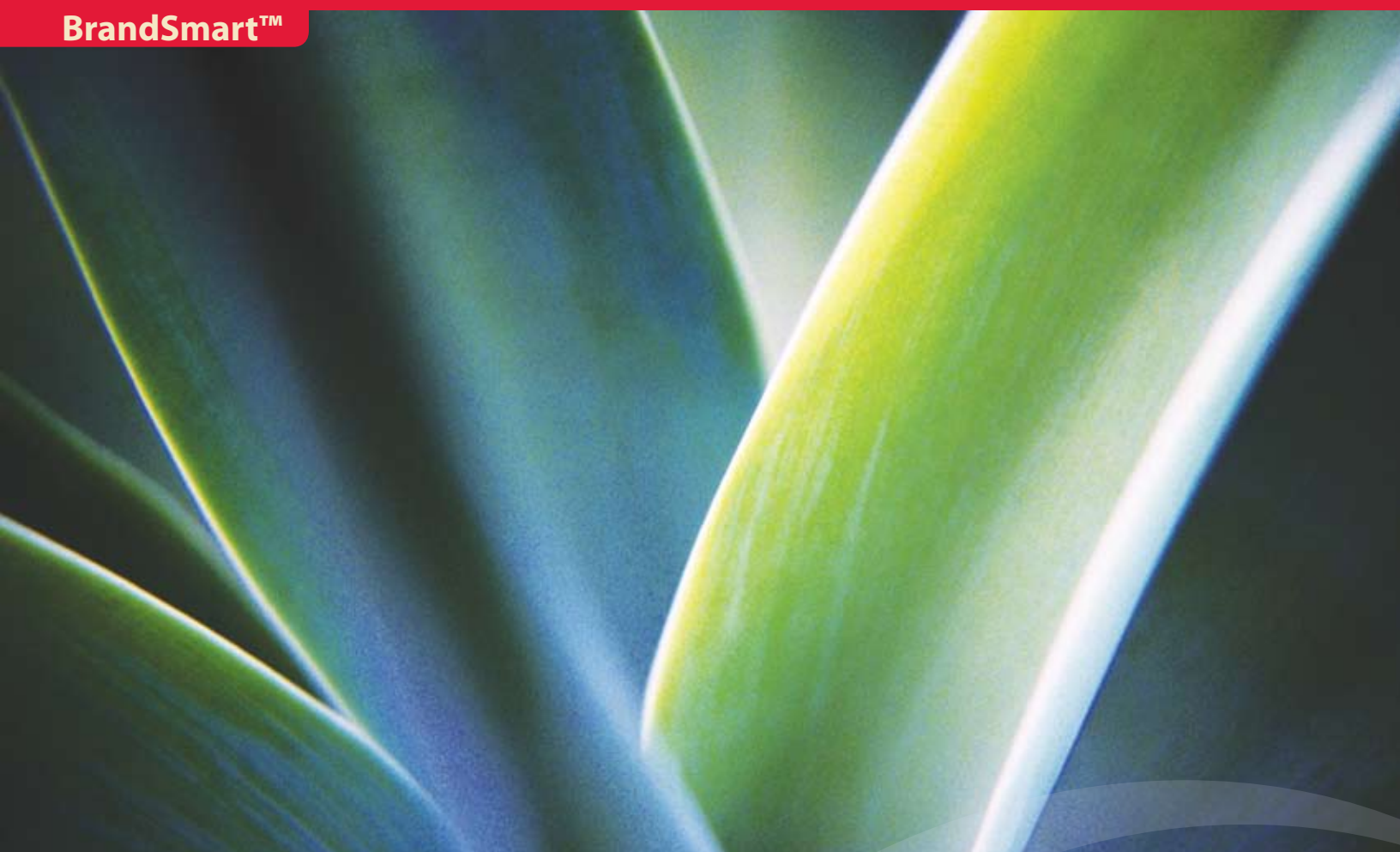


BrandSmart™



**Pest Prevention | Brand Protection | Environmental Stewardship**

**SPRAGUE<sup>SM</sup>**

*A Pest Solutions Company*

[www.spraguepest.com](http://www.spraguepest.com)

**C**ustomers have high standards when it comes to pest management and **expect pest-free experiences from your business.** One sighting of a cockroach, rodent or a few flies may drive them away for good. Sprague understands this.

We recognize pest management is critical to the success of your organization and requires special knowledge and expertise. That's why Sprague created BrandSmart™, an exclusive pest management and prevention program that **protects the health, property and reputations of commercial businesses.**

**We are determined to improve the quality of life today and tomorrow.**

### **BrandSmart™ Advantage**

Unlike any other program on the market, BrandSmart™ delivers a powerful combination of benefits for commercial accounts.

**Pest Prevention** proactively eliminates pest-friendly conditions before they risk health, safety and property.

**Brand Protection** supports the sustained viability of your organization and our desire for a long-term business partnership.

**Environmental Stewardship** drives methods and techniques that minimize the environmental footprint of our services.

### **Beyond Integrated Pest Management**

Sprague delivers solutions for our clients with long-term protection against risk. We believe this approach is an improvement over traditional Integrated Pest Management (IPM) programs. Typical IPM programs are reactive in nature, addressing existing pest issues that have already placed your business and customers at risk. **BrandSmart™, offered exclusively by Sprague Pest Solutions, is a proactive strategy that modifies the factors that allow pests to exist.** It prevents pest populations from developing to a point where they pose a risk to health and property.

BrandSmart™ blends the benefits of *multiple* pest management techniques to address pre-existing pest populations and *multiple* pest prevention methods to guard your facility against on-going threats. This synergy allows our services to protect your brand while minimizing our environmental footprint.

### **BrandSmart™ Pest Prevention includes:**

- Inspection
- Sanitation
- Mechanical Control
- Cultural Control
- Material use only when required and when other alternatives have been exhausted.
- On-going Evaluation



**Don't let pests rob you of your reputation.**



## Pest Solutions with a Green Conscience

Working to limit the environmental footprint of our services, Sprague combines innovation with intelligence to target pests



at their source. We seek permanent solutions through prevention, exclusion and sanitation and work continuously to reduce and eliminate the use of pesticides.

Service strategies are based on specific guidelines for green pest management as defined in our Environmental Philosophy. This BrandSmart approach enables our clients and employees to be progressive stewards of the environment.



## Relationships Matter

Relationships do matter, especially in business. BrandSmart™ draws on our culture of personalized service and account management with benefits that build strong relationships and drive results.

Guaranteed service follow-up and issue resolution

Strategic account teams mobilize and coordinate extensive local, regional and national resources

Proactive communication and detailed documentation

Service delivery synchronized with the goals and objectives of your organization

## Consistent Quality for Single, Multiple Locations

Your customers and employees will benefit from our ability to deliver pest-free experiences in single or multiple locations, with a



go-to person for getting it done and regional resources you can rely on. You can count on

our team of locally-based service personnel and specialized Sprague University training to drive consistent, high quality service.

## Communication and Documentation

It's nice to meet you. In fact, we think it's critical to the success of your program. We meet with our clients before and after each service to learn how changes in your facility might affect our service.

We also report out on what we discovered and what we did to resolve and prevent pest-related issues. Clear communication allows you to make informed decisions about your pest program.

Sprague's electronic reporting system provides a wide range of options for communication, documentation, and monitoring of your program's effectiveness.



Electronic service reports capture essential details including pest activity, types of pests, sanitation and structural deficiencies, materials used and pest activity trending. Web-based data allows designated client employees to access service details on a secured site, view trend reports and generate customized summary reports.

## Scientific Expertise

The largest team of technical pest experts in the Northwest and Intermountain regions is at your service. Respected throughout our industry as innovators and leaders in pest management and prevention, this team provides Sprague's service professionals with the experience, knowledge, technology and training required to keep your business free of pests.

## Global Perspective, Local Delivery

Sprague's BrandSmart™ service approach is complimented by a sense of urgency and unmatched ability to respond quickly to your service needs. In addition to our local, hometown expertise, we bring the resources of a global organization. Through Copesan, Sprague fulfills the service needs of businesses with locations throughout North America.

*Copesan is an alliance of premier pest management companies that are united as a single entity to deliver quality pest solutions to commercial clients throughout North America. Sprague is the Copesan Partner in Washington, Oregon, Idaho, Utah and Montana.*

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## Full Service Capabilities

- Ant Control and Prevention
- Bed Bug Canine Inspections
- Bed Bug Inspections/Treatments
- Bioremediation Services
- Bird Exclusion, Trapping Services
- Client Learning Programs/Training
- Cockroach Control and Prevention
- Drain Line Maintenance
- Electronic Reporting/Trend Analysis
- Flying Insects, Insect Light Trap Programs
- Fumigations
- Fumigation Alternatives
- Green and Organic Programs
- Mosquito Abatement Services
- Pest Contamination Consultation
- Pest Prevention/Exclusion Consultations
- Pheromone Monitoring
- Rodent Control and Prevention
- Sanitation/Food Safety Inspections
- Spider Treatments and Web Removal
- Stinging Insect Services
- Stored Food Pest Services
- Termite Baiting
- Space Treatments

## Business to Business Solutions for:

- Commercial and Industrial Properties
- Educational Institutions
- Food Processing
- Foodservice
- Grocery Stores
- Health Care
- Hotels and Resorts
- Pharmaceuticals
- Restaurants
- Retail
- Warehousing and Distribution

**Sprague Pest Solutions** focuses exclusively on serving single and multi-location commercial clients in the Pacific Northwest and Intermountain regions. Since 1926, our family-owned company has delivered uncompromising service to the commercial marketplace with passion, dedication, professionalism and reliable results.



## Industry affiliations and memberships:

- BOMA International (Building Owners and Managers Association)
- GEAPS (Grain Elevator and Processing Society)
- Idaho Lodging & Restaurant Association
- IFT (Institute of Food Technologists)
- International Facility Management Association
- National Pest Management Association
- Northwest Food Processors Association
- Oregon Restaurant Association
- Oregon Lodging Association
- Pacific Northwest Grain & Feed Association
- Provender Alliance
- Utah Hotel & Lodging Association
- Utah Restaurant Association
- Washington–North Idaho Seed Association
- Washington Restaurant Association
- Washington State Hotel & Lodging Association

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