



# ROUTE MANAGER



## ALSO CALLED:

Commercial Pest Control Technicians,  
Pest Control Workers, Technicians

## WHAT THEY DO:

Inspect client sites for pest activity and apply a combination of mechanical, biological, and chemical tools to prevent and control pest issues



## ON THE JOB, YOU WOULD:

- Build professional relationships with clients and recommend solutions to control, destroy, and prevent pest problems
- Manage a dedicated route and schedule according to established standards for timeliness and quality
- Protect the health and safety of your community by recognizing and controlling pest problems

## KNOWLEDGE

### PEST MANAGEMENT

- Studying for and passing state licensing exams

### SAFETY

- Working according to established standards for physical, mechanical, and chemical safety

### LANGUAGE

- Reading and writing English
- Bilingual opportunities available

## SKILLS

### BASIC SKILLS

- Attention to detail
- Active listening
- Time management and organization

### PROBLEM SOLVING

- Critical thinking and curiosity
- Recognizing problems and solving them before they get out control
- Finding root cause and exploring different solutions

## ABILITIES

### PHYSICAL

- Walking, bending, stooping, and kneeling
- Lifting and climbing
- Near vision

### REASONING

- Recognizing service or quality problems
- Interpreting information or requests, and make decisions

### COMMUNICATION

- Speaking clearly and professionally
- Navigating challenges, recommending options, and correcting errors

## PERSONALITY

People interested in this work like activities that include practical, hands-on problems and solutions

### THEY DO WELL AT JOBS THAT NEED

- Integrity
- Attention to Detail
- Cooperation
- Self-directed
- Dependability
- Independence
- Stress Tolerance

## TECHNOLOGY

### HARDWARE

- Mobile phones
- Handheld scanners

### SOFTWARE

- Microsoft Word, Outlook
- Mobile Apps

## EDUCATION

- High school diploma/GED
- State licensing with on-the-job training



## JOB OUTLOOK

### GOOD

- Market sector is largely recession-proof
- Pests will always persist and so will the need to protect against them
- Employment of pest control workers is projected to grow 10% in the next 10 years
- Unlimited growth potential, 90% of managers are hired from within